



WJLA-TV WASHINGTON, DC

WJLA  
1100 Wilson Blvd, 6th Floor  
Arlington, VA 22209

Smart Media Group-Alexandria  
1427 Leslie Ave  
Ste 100  
Alexandria, VA 22301

## Contract # 4850195

**Schedule Dates** 05/25/21-05/31/21  
**Advertiser** Glenn Youngkin for VA Governor-R (140580)  
**Agency** Smart Media Group-Alexandria (6613)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** 525531 Younkin for VA Governor 5.25-5.31 (1563)  
**Salesperson** HOUSE-WASHINGTON, WJLA/GJLA/EJLA (3869)  
**Sales Office** WJLA/GJLA/EJLA  
**Buyer Name** Berg, Fran  
**Phone/Fax** /  
**CPE** 525531  
**Account Types** Local/Political Candidate Agency BRD  
**Billing Type** Weekly/Irregular  
**Comments**

**Date Entered** 05/21/21  
**Last Modified** 05/23/21  
**Entered By** Mark Afshar  
**CO-OP** No  
**External #**  
**Demo**  
**Order Type** 3 Wide Life  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$15,288.75  
**Net Total** \$86,636.25  
**Sales Tax**

## Washington (WJLA)

By Broadcast Month	Spots	Rate
May. 2021	91	\$81,375.00
Jun. 2021	25	\$20,550.00
<b>Grand Total:</b>	<b>116</b>	<b>\$101,925.00</b>

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	9A- Live with Kelly			1	1	1	1			4	\$325.00	\$1,300.00	Washington (WJLA)		5/21/21
2.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	9A- Live with Kelly		1							1	\$325.00	\$325.00	Washington (WJLA)		5/21/21
3.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	10A- Rachael Ray		1							1	\$175.00	\$175.00	Washington (WJLA)		5/21/21
4.0	Normal Line / SPOT	05/25/21-05/28/21	3	:30	10A- Rachael Ray			1	1	1	1			4	\$175.00	\$700.00	Washington (WJLA)		5/21/21
5.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	10:58:25A- ABC-The View			1	1	1	2			5	\$400.00	\$2,000.00	Washington (WJLA)		5/21/21
6.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	10:58:25A- ABC-The View		1							1	\$400.00	\$400.00	Washington (WJLA)		5/21/21
7.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM		1							1	\$300.00	\$300.00	Washington (WJLA)		5/21/21
8.0	Normal Line / SPOT	05/25/21-05/28/21	3	:30	5:58:15A- News-7News ON YOUR SIDE at 6AM			1	1	1	1			4	\$300.00	\$1,200.00	Washington (WJLA)		5/21/21
9.0	Normal Line / SPOT	05/25/21-05/28/21	3	:30	5A- News-7News ON YOUR SIDE at 5AM	1		X	X	X	X			1	\$100.00	\$100.00	Washington (WJLA)		5/21/21
10.0	Normal Line / SPOT	05/25/21-05/28/21	1	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM			1	1	1	1			4	\$550.00	\$2,200.00	Washington (WJLA)		5/21/21
11.0	Normal Line / SPOT	05/31/21-05/31/21	1	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1							1	\$550.00	\$550.00	Washington (WJLA)		5/21/21

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12.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM		2							2	\$525.00	\$1,050.00	Washington (WJLA)		5/21/21
13.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	11:00:26P- News-7News ON YOUR SIDE at 11PM			2	1	1	1			5	\$525.00	\$2,625.00	Washington (WJLA)		5/21/21
14.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon			2	2	2	2			8	\$275.00	\$2,200.00	Washington (WJLA)		5/21/21
15.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	11:59:56A- News-7News ON YOUR SIDE at Noon		2							2	\$275.00	\$550.00	Washington (WJLA)		5/21/21
16.0	Normal Line / SPOT	05/27/21-05/27/21	2	:30	2P- ABC-General Hospital					1				1	\$300.00	\$300.00	Washington (WJLA)		5/21/21
17.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	2P- ABC-General Hospital		1							1	\$300.00	\$300.00	Washington (WJLA)		5/21/21
18.0	Normal Line / SPOT	05/30/21-05/30/21	1	:30	7:58:40A- ABC-Good Morning America Sunday								1	1	\$550.00	\$550.00	Washington (WJLA)		5/21/21
19.0	Normal Line / SPOT	05/31/21-05/31/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM		3							3	\$650.00	\$1,950.00	Washington (WJLA)		5/21/21
20.0	Normal Line / SPOT	05/25/21-05/28/21	1	:30	4:59:30P- News-7News ON YOUR SIDE at 5PM			3	3	3	3			12	\$650.00	\$7,800.00	Washington (WJLA)		5/21/21
21.0	Normal Line / SPOT	05/25/21-05/28/21	1	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM			2	2	2	2			8	\$1,200.00	\$9,600.00	Washington (WJLA)		5/21/21

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22.0	Normal Line / SPOT	05/31/21-05/31/21	1	:30	5:59:26P- News-7News ON YOUR SIDE at 6PM		2							2	\$1,200.00	\$2,400.00	Washington (WJLA)		5/21/21
23.0	Normal Line / SPOT	05/29/21-05/30/21	3	:30	6P- 7P (EST)							1	1	2	\$350.00	\$700.00	Washington (WJLA)		5/21/21
24.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	11:35P- ABC-Jimmy Kimmel	2								2	\$300.00	\$600.00	Washington (WJLA)		5/21/21
25.0	Normal Line / SPOT	05/25/21-05/28/21	3	:30	11:35P- ABC-Jimmy Kimmel			2	2	2	2			8	\$300.00	\$2,400.00	Washington (WJLA)		5/21/21
26.0	Normal Line / SPOT	05/25/21-05/27/21	3	:30	12:37A- ABC-Nightline			1		1				2	\$100.00	\$200.00	Washington (WJLA)		5/21/21
27.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	12:37A- ABC-Nightline	1								1	\$100.00	\$100.00	Washington (WJLA)		5/21/21
28.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	6:58:46P- Wheel Of Fortune	1								1	\$1,600.00	\$1,600.00	Washington (WJLA)		5/21/21
29.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	6:58:46P- Wheel Of Fortune			1	1	1	1			4	\$1,600.00	\$6,400.00	Washington (WJLA)		5/21/21
30.0	Normal Line / SPOT	05/25/21-05/28/21	2	:30	7:29:26P- Jeopardy			1	2	1	2			6	\$2,600.00	\$15,600.00	Washington (WJLA)		5/21/21
31.0	Normal Line / SPOT	05/31/21-05/31/21	2	:30	7:29:26P- Jeopardy	2								2	\$2,600.00	\$5,200.00	Washington (WJLA)		5/21/21
32.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	7:57:56P- ABC-The Wonderful World of Disney	2								2	\$1,500.00	\$3,000.00	Washington (WJLA)		5/21/21
33.0	Normal Line / SPOT	05/31/21-05/31/21	3	:30	10P- ABC-The Good Doctor (Monday)	1								1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/21/21

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34.0	Normal Line / SPOT	05/26/21-05/26/21	3	:30	7:57:56P- ABC-Press Your Luck (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/21/21
35.0	Normal Line / SPOT	05/26/21-05/26/21	3	:30	9P- ABC-The 100000 Pyramid (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/21/21
36.0	Normal Line / SPOT	05/26/21-05/26/21	3	:30	10P- ABC-A Million Little Things (Wednesday)				1					1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/21/21
37.0	Normal Line / SPOT	05/25/21-05/25/21	3	:30	7:57:56P- Sports-ABC Mike Tyson The Knockout (Tuesday)			2						2	\$1,500.00	\$3,000.00	Washington (WJLA)		5/21/21
38.0	Normal Line / SPOT	05/27/21-05/27/21	3	:30	10P- ABC-Rebel (Thursday)					1				1	\$2,000.00	\$2,000.00	Washington (WJLA)		5/21/21
39.0	Normal Line / SPOT	05/27/21-05/27/21	3	:30	7:57:56P- ABC-Station 19 (Thursday)					1				1	\$2,500.00	\$2,500.00	Washington (WJLA)		5/21/21
40.0	Normal Line / SPOT	05/27/21-05/27/21	3	:30	9P- ABC-Greys Anatomy (Thursday)					1				1	\$4,000.00	\$4,000.00	Washington (WJLA)		5/21/21
41.0	Normal Line / SPOT	05/30/21-05/30/21	3	:30	6:58P- ABC-Americas Funniest Home Videos (Sunday)								1	1	\$1,500.00	\$1,500.00	Washington (WJLA)		5/21/21
42.0	Normal Line / SPOT	05/30/21-05/30/21	3	:30	10P- ABC-To Tell the Truth (Sunday)								2	2	\$1,500.00	\$3,000.00	Washington (WJLA)		5/21/21

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43.0	Normal Line / SPOT	05/30/21-05/30/21	2	:30	8P- ABC-Celebrity Family Feud (Sunday)								1	1	\$3,500.00	\$3,500.00	Washington (WJLA)		5/23/21
44.0	Normal Line / SPOT	05/31/21-05/31/21	1	:30	3:59:27P- News-7News ON YOUR SIDE at 4PM		1							1	\$550.00	\$550.00	Washington (WJLA)		5/23/21

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